



NOTICE

NOTICE OF INTENDED ACTION TO SHORT LIST

FLORIDA VIRTUAL SCHOOL

January 13, 2026

Karen Stolarenko
kstolarenko@flvs.net

Notice is hereby given that on January 13, 2026, the Evaluation Committee scored and ranked all qualified submissions for RFP01-2604720B01-DISLIF-XXXXXX; Insurance including: Group Term Life, Accidental Death and Dismemberment, Short-Term and Long-Term Disability and is proceeding to face-to-face interviews with the following proposers:

- The Lincoln National Life Insurance Company (Lincoln Financial Group)
- Standard Insurance Company (The Standard)

Agenda & Content

The interview will primarily consist of a short introduction by your firm and include a presentation:

- Brief demonstration of the Employee Portal
- Overview of communication strategy
- Explanation of value-added services & differentiators
- BAFO review*
- Open questions and answers

(***The Best and Final Offer ("BAFO") must be submitted to kstolarenko@flvs.net prior to the scheduled interview**)

Shortlisted Proposers shall address the following within their presentation and written BAFO response:

- BAFO Requirements shall include the following:
- Final Pricing for all lines of coverage
- Rate Guarantees and any multi-year options
- Ongoing Technology Credits (annual or per-employee per month)
- Implementation Credits and any one-time allowances
- Service Guarantees

PRESENTATION/INTERVIEW MEETINGS ARE SCHEDULED ON JANUARY 21, 2026, AS FOLLOWS:

Lincoln National Life Insurance Company (Lincoln Financial Group) - (This meeting is closed to the public)

9:30 – 10:15 AM EST - Panel Interview

10:15 – 10:30 AM EST 15 MINUTE COMMITTEE BREAK

Standard Insurance Company (The Standard) (This meeting is closed to the public)

10:30 – 11:15 AM EST – Panel Interview

Web:
www.flvs.net

[www.flvs.net/ab
out/procurement](http://www.flvs.net/about/procurement)

Email:
procurement@flvs.net

Procurement Services
5422 Carrier Drive, Suite 201 ·
Orlando, FL 32819



11:15 – 11:30 AM (Noon) EST 15 MINUTE COMMITTEE BREAK

SCORING (This is a Public Meeting) 11:30 AM EST

THE PUBLIC MEETINGS WILL BE HELD via Zoom Conference at:

Dial-In Number: 646 876 9923

Zoom Meeting Link: <https://flvs.zoom.us/j/6826895354>

Meeting ID: 682 689 5354

“Failure to file a protest within the time prescribed in section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida Statutes.”

Web:
www.flvs.net

www.flvs.net/abot/procurement

Email:
procurement@flvs.net

Procurement Services
5422 Carrier Drive, Suite 201 •
Orlando, FL 32819