



NOTICE

ADDENDUM 1

FLORIDA VIRTUAL SCHOOL

April 8, 2025

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1.

Could you confirm if three references are required? If so, is there flexibility to waive this requirement if we provide a strong demonstration of our capabilities?

The RFP requires three letters of reference to be included in the proposal response. An absence of references will impact the scoring for this category.

2.

What level of support is desired day-to-day (regarding backups) and what level of support is requested in the event of a cyber attack?

Is this intended to directly support and augment incident response capabilities with the support of 3rd party expertise or is this just a data backup tool to be managed by FLVS staff in-house?

Day-to-Day Backup Support Requirements

1. **Automated Backup Scheduling:** The solution should support automated backup scheduling to ensure regular backups without manual intervention^[1].
2. **Monitoring and Alerts:** Continuous monitoring of backup processes with real-time alerts for any issues or failures.
3. **Backup Verification:** Regular verification of backup integrity to ensure that data can be successfully restored when needed.
4. **Technical Support:** Access to technical support during business hours for troubleshooting and resolving any backup-related issues.
5. **Reporting:** Detailed reporting on backup status, including success/failure rates, storage usage, and any anomalies.

Support in the Event of a Cyber Attack

1. **24/7 Emergency Support:** Immediate access to 24/7 emergency support to assist with rapid response and recovery efforts.
2. **Incident Response Team:** Availability of a dedicated incident response team to help isolate infected systems, assess the impact, and initiate recovery procedures.
3. **Data Recovery Assistance:** Expert assistance in restoring data from backups, including prioritizing critical systems and ensuring minimal downtime.
4. **Forensic Analysis:** Support for forensic analysis to understand the attack vector, identify vulnerabilities, and prevent future incidents.
5. **Communication Support:** Assistance with communicating the incident to stakeholders, including drafting notifications and updates.

3.

For Block Storage, what current hardware is servicing this?

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Additionally, what is the host count and the approximate number of VMs?
NVMe, 65 hypervisor hosts, and approximate # of VM is 1500
4.
File Storage: What hardware is being used for file storage currently? Where is it stored ie in the cloud or on a device? Is there a plan to migrate to the cloud if it is on prem?
Nutanix files on a Nutanix cluster, on prem. Plans for migration are yet to be determined.
5.
Is there a current hardware landing spot for the proposed backup solution? Does the proposed solution need to include physical storage or backup appliance?
The current hardware is proprietary to the vendor. A physical appliance is needed for the proposed solution.
6.
Backup Schedule: What is the current backup schedule and retention period for each type of backup ie daily, weekly, monthly?
This depends on the system, generally there are nightly backups. Retention is dependent on records management regulations in https://dos.fl.gov/library-archives/records-management/general-records-schedules/ .
7.
What backup software is in the current environment? Is the Landing zone for proposed backups in the cloud, primary site, or secondary DR site currently?
Liv vault is in use currently. For the Landing Zone, FLVS would like your proposed approach to be provided.
8.
Data Migration: The requirements mention data migration between on prem and cloud. Which cloud? This is important to know for implementation.
FLVS currently uses Azure Cloud.
9.
Quantities of workloads: Can you provide the quantity of workloads required for the project? I.e. virtual machines, physical servers, unstructured files/NAS file shares?
See question 3 for number of virtual machines and hypervisor hosts.
10.
MS 365 Backup: How many active M365 users are required to be backed up?
3700 active M365 users.
11.
On-Premise or Cloud Based Preference: Does FLVS prefer an on-premise or cloud based environment?
FLVS would like your proposed approach to be provided.
12.
Functional Spec #25: Regarding Functional Specification Requirement 25, is the vendor expected to perform restoration of the tenant or is it individual service based? I.e. Microsoft Teams, Outlook, SharePoint.
Both individual and tenant.
13.
Functional Spec #45: Regarding Functional Specification Requirement 45, is the hardware referenced for the repository, or the back-up infrastructure?
The hardware referenced is for on-prem backups.

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14.

Hardware Config: What specifically is FLVS interested in configuring from a hardware standpoint?
FLVS would like your proposed approach to be provided.

15.

Cloud Storage: Is FLVS open to cloud data storage?
Yes

16.

Primary Storage Need: Could you please clarify whether Florida Virtual School (FLVS) requires proposers to include a new primary storage option as part of their proposed solution, or if the expectation is that the chosen solution will utilize FLVS's existing infrastructure for backup data storage?
The existing hardware is proprietary to the current provider. FLVS would like your proposed approach to be provided.

17.

AirGap + immutable copy: Does the solution require AirGap + immutable copy of data?
This question is not relevant to the RFP. FLVS would like your proposed approach to be provided.

18.

Backup Frequency: For the 1-year retention period, what are your specific requirements for backup frequency (full vs. incremental) for both file systems and databases? We can include "best practices" but wanted to confirm your preference.
Backup schedules are depending on the criticality of the system and within the guidelines of <https://dos.fl.gov/library-archives/records-management/general-records-schedules/>. FLVS would like your proposed approach to be provided.

19.

Once answers are posted, will FLVS extend the final deadline to provide vendors with three (3) full weeks to complete responses? For example, if answers are posted on 4/9 the final deadline will be extended to 4/30.
There shall be no extensions to the due date for this RFP. All proposal responses must be submitted by the date and time shown on the cover page.

20.

Will FLVS consider removing the letters of recommendation requirement as Government agencies will typically not provide letters of recommendation?
See question 1 for response.

21.

What is the bandwidth available between the on premise assets and the internet?
Is that bandwidth metered?
DC 1 – 2.5 GB burstable to 7 GB; DC 2 – 1 GB

22.

What is the average bandwidth / data transfer rates of the on-premises network.
This question is not relevant to the RFP

23.

How much data do you need to back up (in GB/TB)?
300 TB

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Are all your VM/physical assets centrally located?

There are currently two physical data centers used by FLVS that are geographically dispersed.

25.

What is the current version of your vCenter appliance?

7.0.3.02200

26.

What operating systems/versions are currently deployed in your virtual and physical environments?

Windows Server, RHEL8, CENTOS7

27.

Do you have any VMs in your environment that do not support snapshots?

No

28.

Do you have any physical servers that require backup?

No

29.

Which version of Microsoft is used for Single Sign-On (SSO)?

This question is unclear, we are able to use a variety of configuration options: SAML 2.0, WS-Federation, and OpenID Connect

30.

What level of security and encryption is required for your backup data, both during transmission and while at rest?

**Security and Encryption Requirements for Backup Data
During Transmission**

1. **Transport Layer Security (TLS):** Ensure that all data transmitted over networks is encrypted using TLS 1.2 or higher to protect against interception and unauthorized access.
2. **Secure File Transfer Protocol (SFTP):** Utilize SFTP for secure file transfers, leveraging SSH for data encryption.
3. **Virtual Private Network (VPN):** Implement VPNs to create secure, encrypted connections over public networks, ensuring data remains protected during transmission.
4. **Encryption Algorithms:** Use strong encryption algorithms, such as AES-256, for encrypting data during transmission.

While at Rest

1. **AES-256 Encryption:** Encrypt all stored data using AES-256, a robust encryption standard that ensures data remains secure even if physical access to storage devices is compromised.
2. **Disk Encryption:** Apply disk encryption to safeguard data stored on physical and virtual disks. This includes using tools like Azure Disk Encryption for both Linux and Windows VMs.
3. **Encryption Key Management:** Implement secure key management practices, including the use of hardware security modules (HSMs) for key storage and regular key rotation.
4. **Access Controls:** Enforce strict access controls to ensure that only authorized personnel can access encrypted data.

31.

Backup Frequency: How long do you need to retain the backup data? (e.g., 30 days, 6 months, 1 year, etc.)

See question 6

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32.

Log Monitoring: Do you require integration with any existing Security Information and Event Management (SIEM) systems for log aggregation and monitoring?
If so, please specify the SIEM solution in place.
Yes, Arctic Wolf is our current SIEM.

33.

Log Monitoring: Do you anticipate monitoring the backup status yourself, or is the contractor required to monitor the daily backup status?
FLVS will monitor the backup status.

34.

Log Retention: How long do you need to retain backup and restore logs?
See question 6

35.

Integration with DevOps tools (Ansible, Jenkins, etc.): What aspects of the backup solution are required to have automation? For example, does this requirement apply to deployment of clients, monitoring, the triggering of backups and restoration or recovery from failure states?
Automation is integral to FLVS processes. How your solution can integrate with various automation tools is what we want you to present.

36.

Workflow automation and orchestration capabilities: Is the proposed backup solution to include a workflow orchestration system or is the intended backup solution intended to work with an existing workflow orchestration system.
If there is an existing workflow orchestration system, what is it? What aspects of the backup and/or recorder process are intended to be orchestrated via workflow orchestration?
Having a built in workflow orchestration is ideal, but if one does not exist, integration with Ansible Tower or Azure DevOps is a necessity.

37.

Integration with Nutanix Files: What level of integration with Nutanix Files is the intended backup solution required to have with Nutanix files beyond backing up and restoration?
Are there additional requirements such as checkpoint awareness, snapshots, differential calculation that the intended solution must have?
Are the Nutanix Files stored on-premises or in the cloud?
See question 6 for backup and retention requirements. Nutanix Files is on-prem.

38.

Backup and restore of database instance settings and configurations for MySQL: Is the MySQL database to be backed up and restored clustered?
Is the intended backup and restore solution required to have point in time recovery of MySQL. What is the size of the MySQL database?
Is the backup this asset to be performed on demand, regularly, or continuously
There are both clustered and non-clustered MySQL DBs. Point in time recovery is a requirement the sizes of the DBs vary. See question 6 for backup and retention requirements.

39.



Backup and restore Azure Dedicated SQL Pool databases to on-prem share: What is the size of the Azure Dedicated SQL Pool databases to be backed up and restored to on-premises. What is the intended backup and restore cadences?

Is the backup and restore to on-premises assets to be performed on demand, regularly, or continuously.

See question 6 for backup and retention requirements.

The current size for all environments is around 4.5 TB in size and will be growing in the future. I would not be surprised if the database is 15 TB in size by the end of this calendar year.

Backup retention is 7 years, regularly.

40.

Backup and restore of Azure Data Factory v2 pipeline code and configuration.

Restore a MongoDB collection from an on-prem share to Atlas / Restore a CosmosDB collection from an on-prem share to Azure

This isn't a question.

Azure Data Factory v2 – code is in a repo. We would like the repos backed up.

41.

What is the size of the MongoDB collection and CosmosDB to be backed up?

What is the intended cadence of the restoration of the CosmosDB to on-premises? What is the expected restore time?

See question 6 for backup and retention requirements. CosmosDB – 72 GB; MongoDB 85 databases, 380 collections, total size of collections - Total size: 50.52 GB

42.

API support for cloud integrations (DevOps, Ansible, etc...): What aspects of the backup solution are required to have APIs? What API functions are required?

For example, does this requirement apply to monitoring, the triggering of backups and restoration or recovery from failure states?

Monitoring is the requirement for the rest, FLVS would like your proposed approach to be provided.

43.

Automated disaster recovery workflows: What safeguards are intended to prevent unintentional automatic recovery of assets?

What datastreams, indicators, or inputs are available to trigger automated disaster recovery?

FLVS would like your proposed approach to be provided.

44.

Retention Period for FLVS: What are the required retention policies (e.g., daily, weekly, monthly, yearly backups)?

See question 6

45.

Retention Period for FLVS: Do you have compliance-driven retention needs (e.g., HIPAA, CJIS, SOC 2)?

We need to be SOC 2 compliant

46.

Data Growth & Daily Change Rate: What is the estimated daily change rate of data?

That information is yet to be determined

47.

Data Growth & Daily Change Rate: What is the estimated Year over year change rate of data?

That information is yet to be determined

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48.

Data Growth & Daily Change Rate: How much data is typically added per year?

That information is yet to be determined

49.

Environment Size & Scope: What is the total storage footprint (TB) you need to protect?

300 TB

50.

Environment Size & Scope: How many VMs, physical servers, and databases need protection?

See question 3 for VMs and hosts.

51.

Environment Size & Scope: Are you using any object storage or NAS?

No

52.

Use Cases & Workloads Beyond On-Prem, M365, and Cloud: SaaS & Other Applications: Do you need protection for SaaS apps like M365, Salesforce, ServiceNow, or Google Workspace?

Yes: M365, Azure, Azure DevOps, Salesforce, ServiceNow, Google Cloud, Atlas MongoDB

53.

Use Cases & Workloads Beyond On-Prem, M365, and Cloud: SaaS & Other Applications

How many users do you have for M365 (Teachers and faculty & Students)?

See question 10

54.

Use Cases & Workloads Beyond On-Prem, M365, and Cloud: SaaS & Other Applications

Are there any critical third-party apps that need data protection?

M365, Azure, Azure DevOps, Salesforce, ServiceNow, Google Cloud, MongoDB

55.

Use Cases & Workloads Beyond On-Prem, M365, and Cloud: Hybrid & Edge Environments: Do you have remote offices or edge locations that require backup?

No

56.

Use Cases & Workloads Beyond On-Prem, M365, and Cloud: Hybrid & Edge Environments How do you currently handle DR for remote sites?

Not applicable

57.

Use Cases & Workloads Beyond On-Prem, M365, and Cloud: Ransomware & Security Considerations: What are your requirements for immutable storage and ransomware protection?

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Immutable Storage Requirements

1. **Write Once, Read Many (WORM) Capability:** The storage solution must support WORM functionality to ensure that data, once written, cannot be altered or deleted. This is crucial for maintaining the integrity of student information and curriculum data.
2. **Retention Policies:** The solution should allow for configurable retention policies to specify how long data must remain immutable. This helps in compliance with educational regulations and data protection laws.
3. **Legal Hold:** The ability to place legal holds on data to prevent deletion or modification until the hold is lifted. This is important for preserving data that may be needed for legal or audit purposes.
4. **Versioning:** Support for versioning to keep previous versions of files, ensuring that data can be recovered in case of accidental overwrites or deletions.
5. **Access Controls:** Robust access control mechanisms, including multi-factor authentication (MFA) and role-based access control (RBAC), to ensure that only authorized personnel can access immutable data.

Ransomware Protection Requirements

1. **Regular Backups:** The backup solution must support regular, automated backups of all critical data, stored in a secure and isolated environment to prevent ransomware from accessing backup files.
2. **Endpoint Protection:** Integration with advanced endpoint protection solutions to detect and prevent ransomware attacks. This includes antivirus software, firewalls, and intrusion detection systems.
3. **Employee Training:** The vendor should provide resources or support for employee training programs to educate staff on recognizing phishing attempts and other common ransomware vectors.
4. **Patch Management:** The solution should facilitate timely updates and patches to software and systems to close vulnerabilities that ransomware might exploit.
5. **Incident Response Plan:** The vendor should offer support for developing and maintaining a comprehensive incident response plan, including steps for isolating infected systems, notifying stakeholders, and restoring data from backups.

58.

Use Cases & Workloads Beyond On-Prem, M365, and Cloud: Ransomware & Security Considerations: Do you have an existing SIEM/SOAR integration requirement?

We currently use a combination of Arctic Wolf and Defender for SIEM and SOAR

59.

Use Cases & Workloads Beyond On-Prem, M365, and Cloud: Recovery Objectives & Testing: What are your RPO and RTO requirements?

Recovery Point Objective (RPO): 24 Hours

Recovery Time Objective (RTO): 8 Hours

60.

Use Cases & Workloads Beyond On-Prem, M365, and Cloud: Recovery Objectives & Testing: Do you perform regular DR testing?

Yes

61.

Use Cases & Workloads Beyond On-Prem, M365, and Cloud: Regulatory & Compliance Considerations: Are there specific encryption, air-gap, or data sovereignty requirements?

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Encryption Requirements

1. Data-at-Rest Encryption: All stored data must be encrypted using strong encryption algorithms, such as AES-256, to protect sensitive student information and curriculum data
2. Data-in-Transit Encryption: Ensure that data transmitted over networks is encrypted using protocols like TLS 1.2 or higher to prevent interception and unauthorized access
3. Encryption Key Management: Implement robust key management practices, including the use of hardware security modules (HSMs) for key storage and regular key rotation to ensure the security of encryption keys

Air-Gap Requirements

1. Physical Isolation: Critical backup data must be stored in an air-gapped environment, physically isolated from the main network to prevent ransomware from accessing and encrypting backup files
2. Offline Backups: Regularly create offline backups that are not connected to any network, ensuring that they remain safe from cyber threats
3. Access Controls: Strict access controls must be in place to limit physical and logical access to air-gapped systems, ensuring that only authorized personnel can interact with these backups

Data Sovereignty Requirements

1. Data Residency: Ensure that all data is stored within the jurisdiction specified by relevant data protection laws, such as FERPA in the United States
2. Compliance with Local Regulations: The backup solution must comply with local data protection regulations, ensuring that data handling practices meet legal requirements
3. Control Over Data: Maintain full control over where data is stored, processed, and accessed, ensuring that it remains within the specified jurisdiction and is not subject to external influences

62.

Use Cases & Workloads Beyond On-Prem, M365, and Cloud: Regulatory & Compliance Considerations: Do you need specific audit and reporting capabilities?

Yes, backups and DR testing audits and reports

63.

What are the primary business drivers for issuing this RFQ?

Modernize backup and DR testing

64.

Can we please have details regarding the IT/System landscape at the FLVS?

It is a hybrid environment with two physical datacenters and Azure Cloud.

65.

Can you please share the current support team structure for IT support at FLVS?

This question is not relevant to the RFP

66.

Are all the key resources required to work onsite or remote work is an option?

This question is not relevant to the RFP

67.

Is FLVS good with offshore resources providing support?

No

68.

Can you please share the Current and To-be landscape details?

We have no additional landscape details to share.

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69.

Are systems currently hosted on-premise or on Cloud?

See question 63

70.

Does FLVS plan to select a single vendor or multiple vendors for this RFP?

Single vendor is ideal

71.

What do you want to accomplish?

- New primary site backup solution
- New secondary site backup solution
- Off-site backup retention
- Local backup with off-site backup retention
- Cold-Site Disaster Recovery* (systems replicated in an offline state to a secondary location – longer replication windows with manual failover)
- Warm-Site Disaster Recovery* (systems replicated in an offline state to a secondary location – shorter replication windows with automated failover)
- Full Business Continuity* (fully automated failover with no intervention and little to no downtime)

For retention see question 6

FLVS is looking for a backup solution and would like your proposed approach to be provided.

72.

What is your needed RTO? (maximum length of time it should take to restore normal operations following an outage or data loss)

- What is your needed RPO? (maximum amount of data the organization can tolerate losing)
- What is your wanted backup retention?
- How many servers do you need to back up?
- How many physical vs. virtual servers?
- What is the total used space in your virtual environment?
- What is the daily/weekly/monthly change rate on those systems?
- Do you have fileshares that need to be backed up?
- What is the total size of those fileshares?
- Are the fileshares on a server (Windows) or an NAS appliance?
- What is the change rate of those fileshares?
- Do you need to back up cloud resources? (Azure, AWS, O365)
- If yes, how much data does that represent?
- How much internet bandwidth you have?
- Do you have SQL, Oracle, or any other databases that will need to be replicated or backed up?
- If so, how much storage are those DB using?
- What is the DB change rate?

RPO -

Retention – see question 6

of servers – see question 3

Physical v. Virtual – see question 3

Total space – 300 TB

Change rate – TBD

File Shares – Yes

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File Share size – 6TB
File Share OS – Windows
File Share Change Rate – TBD
Cloud Resources – Yes: Azure, O365, Azure DevOps, Google Cloud, MongoDB
How much data – TBD
Bandwidth – DC 1: 2.5 GB burstable to 7 GB and DC 2: 1 GB
Databases – FLVS has SQL, MySQL, PostgreSQL, CosmosDB and MongoDB
DB Storage – TBD
DB Change Rate - TBD

73.

Is this a new RFP or there are any incumbents?

This is a new RFP. Prior support has no relevance to this RFP.

74.

If there are incumbents can we have the names and if possible a copy of their past contract with FLVS?

This question is not relevant to the RFP.

75.

What factors are driving FLVS to evaluate another provider instead of the incumbent provider for these services?

This question is not relevant to the RFP.

76.

Our company is certified as an MBE NSMDC. Are we good to suffice requirements for DBE/MBE/SBE etc. if there are any?

This question is not applicable.

77.

Is any preference given to local vendors or S/DVBE certified bidders?

No.

78.

Do we need to submit with the proposal any details/resumes for the key people who will be working with FLVS?

Please see Section 3 and Section 5 of the RFP for required information.

79.

Do you need complete resume or summary only for the key people?

Please see Section 3 and Section 5 of the RFP for required information.

80.

What kind of business license is FLVS looking for within the state of Florida? It would be great if you can please provide the details.

Proposers shall state if they are licensed to do business in the state of Florida through the Florida Division of Corporations at dos.fl.gov/sunbiz.

81.

Please share details regarding customizations and interfaces.

We are not requesting any customizations at this time.

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Could you please clarify how to provide responses to the Respondent Questionnaire, Functional Specifications and Minimum Requirements/Specifications, and Optional Features and Services, as these sections are not provided as separate attachments but are included within the RFP itself?

These shall be included within the body of the main proposal response document (Full copy and Redacted copy). See Section 3 for Response Instructions.

83.

Could you please clarify where we can find Appendix I – E-Verify Certification and Affidavit, the Vendor Application, and the W-9 Form, as these documents were not included in the MANDATORY CERTIFICATIONS/FORMS PACKET attachment?

These items are included in the Mandatory Forms Packet starting on page 21 "Vendor Application" and are uploaded to Bonfire.

84.

Could you please clarify whether this solicitation will require the services of key personnel

This question is too vague for FLVS to provide a response. Please review Sections 3 and 5 of the RFP document for details.

85.

If key personnel are required for this solicitation, could you provide the title, educational qualifications, and specific requirements/qualifications that the proposed personnel should possess?

Proposer shall include their staffing plan and methodology for meeting or exceeding the specified requirements of the RFP.

86.

Section 2.7 'Basis of Award' states, 'FLVS Board of Trustees (if total value is \$300,000 or more) or Procurement Director approval (if total value is under \$300,000).' Would it be in the respondent's best interest to keep the total value below or above \$300,000?

The \$300,000 reference is not associated with the budget for this RFP. This section refers to FLVS Policy regarding the requirement for Board approval. For clarification, FLVS is seeing cost effective solutions at competitive prices.

87.

Would it be acceptable to use subcontractor experience to fulfill the case studies requirement outlined in Section 3.2.4 Case Studies and Samples of Work?

If the subcontractors providing the case studies are a part of your proposed solution then it would be acceptable.

88.

Would it be acceptable to use subcontractor references to fulfill the references requirement outlined in Section 3.2.3 References?

Business References must be provided for the primary proposer, not their subcontractor.

89.

How will the billing be done for this project - milestone, deliverable, of phase billing?

See Section 6 of the RFP for the Cost Proposal structure. This is required for the initial proposal response without deviation. Proposers may offer alternative structures in addition to the required format which FLVS shall consider at its sole discretion. As a public entity all billing shall be in arrears for services delivered and accepted at Net 45. Licensing fees may be payable in advance in increments.

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Is there a specific format for submitting the pricing/cost? Do we need to give hourly rates for specific people/titles who will be working on the project. Or should we give flat fixed fee for the project?
See Section 6 of the RFP for the Cost Proposal Format required.
91.
It is not clear Appendix B - Acknowledgment of Business Type form has been notarized with a public notary seal. Can you please clear?
This is the Corporation's seal, not a notary seal.
92.
Will the respondent be required to demonstrate their Data Backup and Recovery Services as part of the evaluation process?
Proposer shall provide all information as directed by the RFP. Should the Evaluation Committee proceed to interview/demonstrations with shortlisted proposer, FLVS Procurement will provide direction to the selected proposers.
93.
Main Question: 1 Can we use OTSI India as our third party?
No, our data and support resources shall be maintained in the United States.
94.
Main Question 2: Can we use Contractors here in the USA in case OTSI India is not an option?
Proposers may choose to use third party contractors as part of the proposed solution. However, FLVS shall contract with a single prime proposer that will retain full liability for their resources.
95.
Technical Question 1: Do you have any data specialization or specific formats that need to be prioritized during backup?
No.
96.
Technical Question 2: Is there any specific IT architecture the systems in place need for this solution? (Is Azure Cloud an OK solution?)
Azure Cloud is in place and an acceptable solution.
97.
Technical Question 3: Is there any capacity for storage that you foresee?, volume of data over time plus expected growth?
Up to 20% growth per year should be included in quotes.
98.
Technical Question 4: Is there a desired backup frequency that is specifically needed?
See question 6
99.
Is there an incumbent for this project, or can you confirm who is currently providing the Data Backup and Recovery Services?
This question is not relevant to the RFP
100.
Technical Question 5: Is this integrated to any other third party tools or systems?
FLVS would like your proposed approach to be provided

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101.

Technical Question 5: Is this integrated to any other third party tools or systems?

See #99

102.

Are there any specific pain points that FLVS is looking to address with this solicitation?

Modernizing DR Testing

103.

Technical Question 6: Is there any specific timeline for this implementation you would want us to follow?

Implementation by July 31 2025

104.

Managed SLA? Is this a request for a managed service with SLA's?

No

105.

Data Segmentation: How will the data be segmented? (The location of all the different data)

That information is yet to be determined. FLVS would like your proposed approach to be provided.

106.

Data Type at Locations: What type of data will be held at each location, as well as the amounts at each?

That information is yet to be determined. FLVS would like your proposed approach to be provided.

107.

Cloud Features Clarification: Can you please elaborate on Line 40: Cost Optimization for cloud features

Are there built-in tools for optimizing the cost of utilizing cloud features within your solution.

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