



Larry Banks
Senior Director, Partner Services (Florida)

Larry Banks is the Senior Director, Partner Services (Florida) for Florida Virtual School® (FLVS®). In this role, he oversees the provision of courses and services to schools, districts, and families throughout Florida. He directs the teams who provide and communicate education solutions, as well as customer service, to those clients. His subject matter expertise lies in his ability to listen to the needs of customers and to offer solutions to meet those needs.

Mr. Banks has held roles as a District Relations Manager, Budget and Finance Director, and Manager for the FLVS Foundation. He has overseen the growth of Franchise program course completions which have increased more than 400 percent since 2011. Prior to joining FLVS, Mr. Banks worked for Orange County Public Schools as a senior manager for IDEA Federal Programs and was a manager for Early Childhood Programs.

He holds a Bachelor of Science in Political Science from Florida State University. Mr. Banks has served on the Academy of Ability School Advisory Board and St. James Cathedral Parish Council.