



NOTICE

NOTICE OF INTENDED ACTION

SHORT LIST FOR LOT 1 – DENTAL

INTENT TO AWARD FOR LOT 2 - VISION

FLORIDA VIRTUAL SCHOOL

February 13, 2020

Karen Stolarenko, Senior Buyer

(407) 513-3566

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Lot 1 Dental – Notice to Short List and Vendor Interview Schedule

Notice is hereby given that on February 12, 2020 the Evaluation Committee scored and ranked all qualified submissions for RFP01-2002100B01-DENVIS-XXXXXX; Group Dental and Group Vision Coverage and is proceeding to face to face interviews with the following providers:

- Delta Dental Insurance Company
- Humana Insurance Company
- Metropolitan Life Insurance Company

The interview will primarily consist of a short introduction by your firm with a question and answer session with the evaluation committee.

THE MEETINGS WILL BE HELD AT:

FLORIDA VIRTUAL SCHOOL
VLC BUILDING,
2145 METROCENTER BOULEVARD, SUITE 100
ORLANDO, FLORIDA 32835

ALL VISITORS MUST SIGN IN AT THE RECEPTION DESK ON THE FIRST FLOOR IF ATTENDING IN PERSON.

**Anyone with a disability requiring accommodation to attend this meeting should Contact the FLVS Reception Desk at 407-513-3566 at least forty-eight (48) hours prior to the meeting.*

Web:
www.flvs.net

Phone:
(407) 513-3566

Email:
procurement@flvs.net

Procurement Services
2145 Metro Center Boulevard, Suite 100 ·
Orlando, FL 32835



Respondents are advised that they should be prepared to address the following topics during the interview:

1. Demonstration of your ability to meet or exceed the specified Scope of Services in the RFP
 - Identification/introduction of Account Management Team: Key personnel should be in attendance
 - Differentiators – Provide a brief synopsis demonstrating why you are the best fit as the future service provider for FLVS
 - Implementation timeline and / or path to a successful enrollment period
 - Identify available Workday credits (implementation credits)
 - Identify additional cost benefits
2. Value-added services
 - Plan Design Enhancements
 - Member Tools / Member Service Experience

PRESENTATION MEETINGS ARE SCHEDULED AS FOLLOWS:

Each shortlisted respondent will have a one-hour session with the Proposal Evaluation Committee. Respondents are advised that Committee members may ask questions during the presentation or upon conclusion as needed. Questions and answers shall be included in the one-hour duration. Respondents shall be allowed to arrive 15 minutes before scheduled presentation time for setup purposes.

Delta Dental Insurance Company

Wednesday, February 19, 2020 (*This meeting is closed to the public*)
10:00 – 11:00 AM EST - Panel Interview

11:00 – 11:15 AM EST 15 MINUTE COMMITTEE BREAK

Humana Insurance Company

Wednesday, February 19, 2020 (*This meeting is closed to the public*)
11:15 – 12:15 PM EST – Panel Interview

12:15 – 12:30 PM EST 15 MINUTE COMMITTEE BREAK

Metropolitan Life Insurance Company

Wednesday, February 19, 2020 (*This meeting is closed to the public*)
12:30 – 1:30 PM EST - Panel Interview

1:30 – 1:40 PM EST 10 MINUTE COMMITTEE BREAK

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1:40 PM EST SCORING (This is a Public Meeting)

“Failure to file a protest within the time prescribed in section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida Statutes. “

Lot 2 – Vision Notice of Intent to Award

RFP01-2002100B01-DENVIS-XXXXXX; Group Dental and Group Vision Coverage

On February 12, 2020 the Evaluation Committee reviewed and scored the above referenced solicitation. Florida Virtual School intends to move forward with the firm listed below:

- Humana Insurance Company

Florida Virtual School hereby notifies you that it intends to approve the selection of the first ranked firm, **Humana Insurance Company** unless otherwise notified; the vendor listed will be submitted for approval at the Board of Trustee’s meeting on April 1, 2020.

If you have any questions or concerns regarding the proposal procedures, or our intentions to accept the aforesaid proposals, please contact buyer listed above and copy procurement@flvs.net immediately. “Failure to file a protest within the time prescribed in section 120.57 (3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida Statutes.”

We appreciate your interest in doing business with Florida Virtual School and look forward to receiving your proposals on future endeavors.

Thank you.

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